

# Preliminary Final Report

Name of entity

WESFARMERS LIMITED

ACN

008 984 049

Financial year ended

30 JUNE 2000

## Equity accounted results for announcement to the market

				\$A'000
Sales (or equivalent operating) revenue (item 1.1)	up	19.2%	to	3,358,495
Abnormal items after tax attributable to members (item 2.5)				12,495
Operating profit (loss) and extraordinary items after tax (before amortisation of goodwill) attributable to members (item 1.26)	up	14.8%	to	215,055
Operating profit (loss) after tax attributable to members (item 1.10) *	up	15.4%	to	207,029
Extraordinary items after tax attributable to members (item 1.13)				Nil
Operating profit (loss) and extraordinary items after tax attributable to members (item 1.16)	up	15.4%	to	207,029
<b>Dividends (distribution)</b>				
		Amount per security		Franked amount per security at 34% tax
Final dividend (item 15.4)		48¢		48¢
Previous corresponding period (item 15.5)		42¢		42¢
Record date for determining entitlements to the dividend (see item 15.2)				29 September 2000
Short details of any bonus or cash issue or other item(s) of importance not previously released to the market: Nil				
* Consists of				
Profit before abnormal items and goodwill amortisation	up	9.2%	to	201,819
Goodwill amortisation				(7,285)
Profit before abnormal items	up	9.6%	to	194,534
Abnormal items				12,495
				<u>207,029</u>

## Consolidated profit and loss account

	Current year \$A'000	Previous year \$A'000
1.1 Sales (or equivalent operating) revenue	3,358,495	2,817,799
1.2 Share of associates' "net profit (loss) attributable to members" (equal to item 16.7)	15,617	13,067
1.3 Other revenue	121,661	288,595
<b>Total operating revenue</b>	<b>3,495,773</b>	<b>3,119,461</b>
1.4 <b>Operating profit (loss) before abnormal items and tax</b>	<b>296,759</b>	<b>251,250</b>
1.5 Abnormal items before tax (detail in item 2.4)	-	1,285
1.6 Operating profit (loss) before tax (items 1.4 + 1.5)	296,759	252,535
1.7 Less tax	88,989	72,434
1.8 Operating profit (loss) after tax but before outside equity interests	207,770	180,101
1.9 Less outside equity interests	741	660
1.10 <b>Operating profit (loss) after tax attributable to members*</b>	<b>207,029</b>	<b>179,441</b>
1.11 Extraordinary items after tax (detail in item 2.6)	-	-
1.12 Less outside equity interests	-	-
1.13 Extraordinary items after tax attributable to members	-	-
1.14 <b>Total operating profit (loss) and extraordinary items after tax (items 1.8 + 1.11)</b>	<b>207,770</b>	<b>180,101</b>
1.15 Operating profit (loss) and extraordinary items after tax attributable to outside equity interests (items 1.9 + 1.12)	741	660
1.16 Operating profit (loss) and extraordinary items after tax attributable to members (item 1.10 + 1.13)	207,029	179,441
1.17 Retained profits (accumulated losses) at beginning of financial period	211,426	209,794
1.18 Adjustment on introduction of new accounting standard	-	-
1.19 Aggregate of amounts transferred from reserves	(373)	42
1.20 Total available for appropriation	418,082	389,277
1.21 Dividends provided for or paid	192,961	177,851
1.22 Aggregate of amount transferred to reserves	-	-
1.23 <b>Retained profits (accumulated losses) at end of financial period</b>	<b>225,121</b>	<b>211,426</b>
* Consists of:		
Profit before abnormal items and goodwill amortisation	201,819	184,827
Goodwill amortisation	(7,285)	(7,301)
Profit before abnormal items	194,534	177,526
Abnormal items	12,495	1,915
	207,029	179,441

## Profit restated to exclude amortisation of goodwill

	Current year \$A'000	Previous year \$A'000
1.24 Operating profit (loss) after tax before outside equity interests (item 1.8) and amortisation of goodwill (item 2.1)	215,055	187,402
1.25 Less (plus) outside equity interests relating to goodwill	-	-
1.26 Operating profit (loss) after tax (before amortisation of goodwill) attributable to members	215,055	187,402

## Intangible, abnormal and extraordinary items

		Consolidated – current year			
		Before tax \$A'000	Related tax \$A'000	Related outside equity interests \$A'000	Amount (after tax) attributable to members \$A'000
2.1	Amortisation of goodwill	7,285	-	-	-
2.2	Amortisation of other intangibles	-	-	-	-
2.3	<b>Total amortisation of intangibles</b>	7,285	-	-	-
2.4	Abnormal items				
	Change in tax rate	-	(12,495)	-	12,495
2.5	<b>Total abnormal items</b>	-	(12,495)	-	12,495
2.6	Extraordinary items				
2.7	<b>Total extraordinary items</b>	Nil	Nil	Nil	Nil

## Comparison of half year profits

	Current year \$A'000	Previous year \$A'000
3.1 Consolidated operating profit (loss) after tax attributable to members reported for the first half year (item 1.10 in the half yearly report)	100,079	102,895
3.2 Consolidated operating profit (loss) after tax attributable to members for the second half year	106,950	76,546

## Consolidated balance sheet

	At end of current year \$A'000	As shown in last Annual Report \$A'000	As shown in last Half Yearly Report \$A'000
<b>Current assets</b>			
4.1 Cash	57,999	56,366	44,893
4.2 Receivables	558,181	394,702	398,967
4.3 Investments	-	-	-
4.4 Inventories	544,580	485,532	564,122
4.5 Other (provide details if material)	-	-	-
<b>4.6 Total current assets</b>	<b>1,160,760</b>	<b>936,600</b>	<b>1,007,982</b>
<b>Non-current assets</b>			
4.7 Receivables	138,733	100,854	89,901
4.8 Investments in associates	112,285	69,425	66,083
4.9 Other investments	90,070	26,916	71,083
4.10 Inventories	-	-	-
4.11 Exploration and evaluation expenditure capitalised	-	-	-
4.12 Development properties (mining entities)	772	772	772
4.13 Other property, plant and equipment (net)	1,504,766	1,278,861	1,296,613
4.14 Intangibles (net)	135,488	141,997	139,060
4.15 Other (provide details if material)	25,886	20,804	19,511
<b>4.16 Total non-current assets</b>	<b>2,008,000</b>	<b>1,639,629</b>	<b>1,683,023</b>
<b>4.17 Total assets</b>	<b>3,168,760</b>	<b>2,576,229</b>	<b>2,691,005</b>
<b>Current liabilities</b>			
4.18 Accounts payable	560,399	398,265	354,035
4.19 Borrowings	401,104	231,558	244,722
4.20 Provisions	184,224	213,523	156,488
4.21 Other (insurance provisions)	128,832	117,533	124,356
<b>4.22 Total current liabilities</b>	<b>1,274,559</b>	<b>960,879</b>	<b>879,601</b>
<b>Non-current liabilities</b>			
4.23 Accounts payable	2,249	2,411	2,324
4.24 Borrowings	483,905	261,827	439,283
4.25 Provisions	151,424	118,148	115,181
4.26 Other (insurance provisions)	25,167	25,506	28,317
<b>4.27 Total non-current liabilities</b>	<b>662,745</b>	<b>407,892</b>	<b>585,105</b>
<b>4.28 Total liabilities</b>	<b>1,937,304</b>	<b>1,368,771</b>	<b>1,464,706</b>
<b>4.29 Net assets</b>	<b>1,231,456</b>	<b>1,207,458</b>	<b>1,226,299</b>
<b>Equity</b>			
4.30 Capital	892,192	950,402	935,502
4.31 Reserves	107,886	44,301	45,536
4.32 Retained profits (accumulated losses)	225,121	211,426	242,549
4.33 Equity attributable to members of the parent entity	1,225,199	1,206,129	1,223,587
4.34 Outside equity interests in controlled entities	6,257	1,329	2,712
<b>4.35 Total equity</b>	<b>1,231,456</b>	<b>1,207,458</b>	<b>1,226,299</b>
4.36 Preference capital and related premium included as part of 4.33	Nil	Nil	Nil

## Exploration and evaluation expenditure capitalised

Not applicable

### Development properties

	Current year \$A'000	Previous year \$A'000
6.1 Opening balance	772	88,252
6.2 Expenditure incurred during current period	-	73,969
6.3 Expenditure transferred from exploration and evaluation	-	-
6.4 Expenditure written off during current period	-	-
6.5 Acquisitions, disposals, revaluation increments, etc.	-	-
6.6 Expenditure transferred to mine properties	-	(161,449)
<b>6.7 Closing balance as shown in the consolidation balance sheet (item 4.12)</b>	<b>772</b>	<b>772</b>

## Consolidated statement of cash flows

	Current year \$A'000	Previous year \$A'000
<b>Cash flow related to operating activities</b>		
7.1 Receipts from customers	3,284,408	2,797,024
7.2 Payments to suppliers and employees	(2,960,892)	(2,561,824)
7.3 Dividends received from associates	15,232	9,666
7.4 Other dividends received	359	1,113
7.5 Interest and other items of similar nature received	8,587	7,249
7.6 Interest and other costs of finance paid	(32,146)	(22,519)
7.7 Income taxes paid	(61,150)	(64,953)
7.8 Other (provide details if material)	-	-
<b>7.9 Net operating cash flows</b>	<b>254,398</b>	<b>165,756</b>
<b>Cash flows related to investing activities</b>		
7.10 Payment for purchases of property, plant and equipment	(189,395)	(351,928)
7.11 Proceeds from sale of property, plant and equipment	62,618	231,069
7.12 Payment for purchases of equity investments	(76,449)	(84,565)
7.13 Proceeds from sale of equity investments	21,548	64,968
7.14 Loans to other entities	(38,772)	(4,744)
7.15 Loans repaid by other entities	5,687	-
7.16 Acquisitions of goodwill	-	-
Acquisitions of entities	(157,698)	-
Other	(1,452)	(2,220)
<b>7.17 Net investing cash flows</b>	<b>(373,913)</b>	<b>(147,420)</b>
<b>Cash flows related to financing activities</b>		
7.18 Proceeds from issues of securities (shares, options, etc.)	5,092	80,351
7.19 Proceeds from borrowings	380,471	76,206
7.20 Repayment of borrowings	-	-
7.21 Dividends paid	(171,262)	(84,015)
7.22 Repayment of employee share plan loans	14,777	18,406
Share buy back	(107,930)	-
7.23 Payment of capital return	-	(119,796)
<b>7.24 Net financing cash flows</b>	<b>121,148</b>	<b>(28,848)</b>
<b>Net increase (decrease) in cash held</b>		
7.25 Cash at beginning of year (see Reconciliation of cash)	56,366	66,878
7.26 Exchange rate adjustments to item 7.25	-	-
<b>7.27 Cash at end of period (see Reconciliation of cash)</b>	<b>57,999</b>	<b>56,366</b>

## Non-cash financing and investing activities

Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows.

	Current year \$000	Previous year \$000
Share capital issues:		
Dividend investment plan	-	81,403
Employee share plan	49,720	54,457
	49,720	135,860
Dividends:		
Employee share plan repayments	8,795	8,126
Capital return:		
Employee share plan repayments	-	5,753

## Reconciliation of cash

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.

	Current year \$A'000	Previous year \$A'000
8.1 Cash on hand and at bank	25,774	34,575
8.2 Deposits at call	32,225	21,791
8.3 Bank overdraft		-
8.4 Other (provide details)		-
8.5 <b>Total cash at end of period (item 7.27)</b>	57,999	56,366

## Ratios

	Current year \$A'000	Previous year \$A'000
<b>Profit before abnormals and tax/sales</b>		
9.1 Consolidated operating profit (loss) before abnormal items and tax (item 1.4) as a percentage of sales revenue (item 1.1)	8.8%	8.9%
<b>Profit after tax/equity interests</b>		
9.2 Consolidated operating profit (loss) after tax attributable to members (item 1.10) as a percentage of equity (similarly attributable) at the end of the period (item 4.33)		
(a) Before abnormal items and goodwill amortisation	16.5%	15.3%
(b) Before abnormal items	15.8%	14.7%
(c) After abnormal items	16.8%	14.9%

## Earnings per security (EPS)

	Current year	Previous year
10.1 Calculation of basic and fully diluted, EPS in accordance with AASB 1027: Earnings per share		
(a) & (b) Basic and diluted		
(i) Before abnormals and goodwill amortisation	75.7¢	71.9¢
(ii) Before abnormal items	73.0¢	69.1¢
(iii) After abnormal items	77.6¢	69.8¢
(c) Weighted average number of ordinary shares outstanding during the period used in the calculation of the Basic EPS	266,650,758	257,073,060

## NTA backing

	Current year	Previous year
11.1 Net tangible asset backing per ordinary security	\$4.13	\$3.96

## Supplementary information

## Cashflow per share

In accordance with general principles used by financial analysts, "cashflow per share" has been calculated by adding all forms of depreciation and amortisation to operating profit after tax and before abnormal items and dividing by the weighted average number of ordinary shares on issue during the year.

	Current year	Previous year
	\$1.20	\$1.16

## Details of specific receipts/outlays, revenues/expenses

	Current year \$A'000	Previous year \$A'000
12.1 Interest revenue included in determining item 1.4	7,596	5,965
12.2 Interest revenue included in item 12.1 but not received (if material)	38	1,256
12.3 Interest expense included in item 1.4 (include all forms of interest, lease, finance charges, etc.)	31,181	22,932
12.4 Interest costs excluded from item 12.3 and capitalised in asset values (if material)	7,126	12,458
12.5 Outlays (except those arising from the acquisition of an existing business) capitalised in intangibles (if material)	-	-
12.6 Depreciation and amortisation (excluding amortisation of intangibles)	117,740	112,834

## Control gained over entities having material effect

Not applicable



## Loss of control of entities having material effect

Not applicable

## Reports for industry and geographical segments

	Operating revenue		Segment assets		Earnings	
	2000 \$A'000	1999 \$A'000	2000 \$A'000	1999 \$A'000	2000 \$A'000	1999 \$A'000
Rural operations and insurance	847,652	755,511	598,781	506,255	40,144	23,318
Fertiliser and chemicals	403,146	419,504	548,140	485,321	45,115	61,361
Energy	588,756	471,736	946,265	631,495	107,460	97,861
Hardware and forest products	1,498,391	1,170,004	861,686	781,203	139,977	99,141
Other - Investments and services	164,612	159,364	346,798	287,211	29,666	23,869
	3,502,557	2,976,119	3,301,670	2,691,485	362,362	305,550
Consolidation adjustments	(6,784)	(5,692)	(132,910)	(115,256)	(6,692)	(5,604)
Abnormal items						
- Hardware and forest products segment	-	84,525	-	-	-	(12,806)
- Other segment	-	64,509	-	-	-	14,091
Interest paid and corporate overheads	-	-	-	-	(58,911)	(48,696)
Operating profit before income tax	-	-	-	-	296,759	252,535
Income tax expense	-	-	-	-	88,989	72,434
	3,495,773	3,119,461	3,168,760	2,576,229	207,770	180,101

## Dividends (in the case of a trust, distributions)

15.1 Date the dividend (distribution) is payable

26 October 2000

15.2 Record the date to determine entitlements to the dividend (distribution) (ie. on the basis of registrable transfers received up to 5.00pm if paper based or by "End of Day" if a proper SCH transfer)

29 September 2000

15.3 If it is a final dividend, has it been declared

Yes

## Amount per security

		Amount per security	Franked amount per security at 34% tax
15.4	Final dividend	Current year	48¢
15.5		Previous year	42¢
15.6	Interim dividend	Current year	25¢
15.7		Previous year	25¢

## Total annual dividend (distribution) per security

- 15.8 Ordinary securities  
15.9 Preference securities

Current year	Previous year
73¢	67¢
Nil	Nil

## Total dividend (distribution) on all securities

- 15.10 Ordinary securities  
15.11 Preference securities  
15.12 Total

Current year \$A'000	Previous year \$A'000
192,961	177,851
-	-
192,961	177,851

The dividend or distribution plans shown below are in operation.

The company's dividend investment plan has been reinstated. New shares issued under the plan in respect of the 2000 final dividend payable on 26 October 2000 will be at a discount of 2.5 per cent to market.

The last date(s) for receipt of election notices for the dividend or distribution plans

29 September 2000

Any other disclosures in relation to dividends (distributions)

Nil

## Details of aggregate share of profits (losses) of associates

- Entity's share of associates**
- 16.1 Operating profit (loss) before income tax  
16.2 Income tax expense  
16.3 Operating profit (loss) after income tax  
16.4 Extraordinary items net of tax  
16.5 Net profit (loss)  
16.6 Outside equity interests  
16.7 Net profit (loss) attributable to members

Current year \$A'000	Previous year \$A'000
22,922	19,649
7,305	6,582
15,617	13,067
-	-
15,617	13,067
-	-
15,617	13,067

## Material interests in entities which are not controlled entities

No material interest

## Issued and quoted securities at end of current period

Description includes rate of interest and any redemption or conversion rights together with prices and dates.

Category of securities	Total number	Number quoted	Issue price per security (see note 15) (cents)	Amount paid up per security (see note 15) (cents)
18.1 Preference securities	Nil			
18.2 Changes during current period				
(a) increases through issues *	Nil			
(b) decreases through returns of capital, buybacks, redemptions	Nil			
18.3 Ordinary securities	263,687,320	263,687,320	50	50
18.4 Changes during current period				
(a) increases through issues	10,106,242			
(b) decreases through returns of capital, buybacks	8,798,385			
18.5 <b>*Convertible debt securities</b>	Nil			
18.6 Changes during current period				
(a) increases through issues	Nil			
(b) decreases through securities matured, converted	Nil			
18.7 Options	Nil		Exercise price	Expiry date
18.8 Issued during current period	Nil			
18.9 Exercised during current period	Nil			
18.10 Expired during current period	Nil			
18.11 Debentures	Nil			
18.12 Unsecured notes	Nil			

## Comments by directors

Material factors affecting the revenues and expenses of the economic entity for the current period.

Refer to the press release dated 8 August 2000 accompanying this statement.

A description of each event since the end of the current period which has had a material effect and is not related to matters already reported, with financial effect quantified (if possible).

On 7 July 2000 Wesfarmers Limited acquired a 13.04% interest in IAMA Limited for \$16.4 million by way of a share placement.

Franking credits available and prospects for paying fully or partly franked dividends for at least the next year.

It is anticipated that dividends paid or declared for the year ended 30 June 2001 will be fully franked.

Changes in accounting policies since the last annual report are disclosed as follows.

Nil

## Additional disclosure for trusts

Not applicable

## Annual meeting

The annual meeting will be held as follows:

Place

Hyatt Regency Perth, Western Australia

Date

6 November 2000

Time

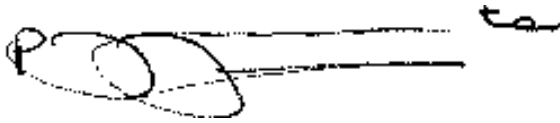
2.00pm

Approximate date the annual report will be available

5 October 2000

## Compliance statement

- 1 This report has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Law.
- 2 This report and the financial statements under the Corporations Law (if separate), use the same accounting policies.
- 3 This report gives a true and fair view of the matters disclosed.
- 4 This report is based on financial statements which are in the process of being audited.
- 5 As the accounts are being audited and the audit report is not attached, details of any qualifications will follow immediately they are available.
- 6 The entity has a formally constituted audit committee.



Sign here: .....  
(Company Secretary)

Date: 8 August 2000

Print name: P J JOHNSTON