Rule 3.19A.2

# **Appendix 3Y**

# **Change of Director's Interest Notice**

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/9/2001.

| Name of entity | WESFARMERS LIMITED |
|----------------|--------------------|
| ABN            | 28 008 984 049     |

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

| Name of Director    | RICHARD JAMES BARR GOYDER |
|---------------------|---------------------------|
| Date of last notice | 4 SEPTEMBER 2013          |

#### Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

| Direct or indirect interest   | Direct and indirect interests   |                   |
|---|---|-------------------|
| Nature of indirect interest<br>(including registered holder)<br>Note: Provide details of the circumstances giving<br>rise to the relevant interest. | CPU Share Plans Pty Limited as trustee of the<br>Wesfarmers Long Term Incentive Plan ("the<br>WLTIP") is the registered holder. Richard James<br>Barr Goyder is the beneficiary of the shares under<br>the trust deed and rules governing the Plan. |                   |
| Date of change  | 10 September 2013   |                   |
| No. of securities held prior to change  | Direct  | 324,092<br>shares |
|   | Indirect<br>CPU Share Plans Pty Limited as<br>trustee of the WLTIP is the<br>registered holder. Richard<br>James Barr Goyder is the<br>beneficiary of the shares under<br>the trust deed and rules<br>governing the Plan.                           | 749,837<br>shares |

<sup>+</sup> See chapter 19 for defined terms.

|  | Direct<br>Performance rights granted<br>pursuant to the terms of the<br>2012 Wesfarmers Long Term<br>Incentive Plan. Each<br>Performance right is a right to<br>acquire one fully paid ordinary<br>share subject to satisfaction of<br>the performance condition,<br>based on ROE and TSR. | 100,000<br>Performance<br>rights |
|--|--|----------------------------------|
| Class  | Fully paid ordinary shares   |                                  |
| Number acquired  | Nil  |                                  |
| Number disposed  | 55,834   |                                  |
| Value/Consideration  | \$40.8592 per share  |                                  |
| Note: If consideration is non-cash, provide details and estimated valuation  |  |                                  |
| No. of securities held after change  | Direct   | 324,092<br>shares                |
|  | Indirect<br>CPU Share Plans Pty Limited as<br>trustee of the WLTIP is the<br>registered holder. Richard<br>James Barr Goyder is the<br>beneficiary of the shares under<br>the trust deed and rules<br>governing the Plan.  | 694,003<br>shares                |
|  | Direct<br>Performance rights granted<br>pursuant to the terms of the<br>2012 Wesfarmers Long Term<br>Incentive Plan. Each<br>Performance right is a right to<br>acquire one fully paid ordinary<br>share subject to satisfaction of<br>the performance condition,<br>based on ROE and TSR. | 100,000<br>Performance<br>rights |
| Nature of change<br>Example: on-market trade, off-market trade, exercise of<br>options, issue of securities under dividend reinvestment<br>plan, participation in buy-back |  |                                  |

<sup>+</sup> See chapter 19 for defined terms.

### Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

| Detail of contract  | Wesfarmers Annual Incentive Plan offer for the performance year 2013/14.   |
|---|--|
| Nature of interest  | The Annual Incentive Plan is the annual<br>short term incentive plan for Wesfarmers<br>executives. The offer under the Plan<br>confers a contractual right to an Award,<br>subject to satisfaction of vesting<br>conditions.   |
|   | If individual, Wesfarmers Group and<br>divisional performance measures are<br>achieved, and subject to the discretion of<br>the Board, an Award may vest at the end<br>of the performance year. The vested<br>Award may be delivered partially in cash<br>and partially in shares in accordance with<br>the rules of the Plan. |
| Name of registered holder<br>(if issued securities)   | Not applicable   |
| Date of change  | 5 September 2013   |
| No. and class of securities to which<br>interest related prior to change<br>Note: Details are only required for a contract in relation to<br>which the interest has changed | Not applicable   |
| Interest acquired   | Not applicable   |
| Interest disposed   | Not applicable   |
| Value/Consideration<br>Note: If consideration is non-cash, provide details and an<br>estimated valuation  | The maximum Award opportunity is<br>120 per cent of Fixed Annual<br>Remuneration.  |
| Interest after change   | Not applicable   |

<sup>+</sup> See chapter 19 for defined terms.

## Part 3 – Closed period

| Were the interests in the securities or contracts detailed<br>above traded during a closed period where prior written<br>clearance was required? | No             |
|--|----------------|
| If so, was prior written clearance provided to allow the trade to proceed during this period?  | Not applicable |
| If prior written clearance was provided, on what date was this provided?   | Not applicable |

<sup>+</sup> See chapter 19 for defined terms.

# **Appendix 3Y**

Rule 3.19A.2

# **Change of Director's Interest Notice**

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Introduced 30/9/2001.

| Name of entity | WESFARMERS LIMITED |
|----------------|--------------------|
| ABN            | 28 008 984 049     |

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

| Name of Director    | TERENCE JAMES BOWEN |
|---------------------|---------------------|
| Date of last notice | 4 SEPTEMBER 2013    |

#### Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

| Direct or indirect interest   | Direct and indirect interests  |
|---|--|
| Nature of indirect interest<br>(including registered holder)<br>Note: Provide details of the circumstances giving<br>rise to the relevant interest. | <ul> <li>CPU Share Plans Pty Limited as trustee of the Wesfarmers Long Term Incentive Plan ("the WLTIP") is the registered holder. Terence James Bowen is the beneficiary of the shares under the trust deed and rules governing the WLTIP.</li> <li>CPU Share Plans Pty Limited as trustee of the Wesfarmers Employee Share Acquisition Plan ("the WESAP") is the registered holder.</li> </ul> |
|   | Terence James Bowen is the beneficiary of<br>the shares under the trust deed and rules<br>governing the WESAP.   |
| Date of change  | 10 September 2013  |

<sup>+</sup> See chapter 19 for defined terms.

| No. of securities held prior to change  |  |                                 |
|---|--|---------------------------------|
|   | Indirect   |                                 |
|   | CPU Share Plans Pty Limited as<br>trustee of the WLTIP is the<br>registered holder. Terence James<br>Bowen is the beneficiary of the<br>shares under the trust deed and<br>rules governing the WLTIP.  | 483,623<br>shares               |
|   | Indirect   |                                 |
|   | CPU Share Plans Pty Limited as<br>trustee of the WESAP is the<br>registered holder. Terence<br>James Bowen is the beneficiary<br>of the shares under the trust deed<br>and rules governing the WESAP.  | 153<br>shares                   |
|   | Direct   |                                 |
|   | Performance rights granted<br>pursuant to the terms of the 2012<br>Wesfarmers Long Term Incentive<br>Plan. Each performance right is a<br>right to acquire one fully paid<br>ordinary share subject to<br>satisfaction of the performance<br>condition, based on ROE and<br>TSR. | 50,000<br>performance<br>rights |
| Class   | Fully paid ordinary shares   |                                 |
| Number acquired   | Nil  |                                 |
| Number disposed   | 26,587   |                                 |
| Value/Consideration<br>Note: If consideration is non-cash, provide<br>details and estimated valuation | \$40.8330 per share  |                                 |

| No. of securities held after change  |  |                                 |
|--|--|---------------------------------|
|  | Indirect<br>CPU Share Plans Pty Limited as<br>trustee of the WLTIP is the<br>registered holder. Terence James<br>Bowen is the beneficiary of the<br>shares under the trust deed and<br>rules governing the WLTIP.  | 457,036<br>shares               |
|  | Indirect<br>CPU Share Plans Pty Limited as<br>trustee of the WESAP is the<br>registered holder. Terence<br>James Bowen is the beneficiary<br>of the shares under the trust deed<br>and rules governing the WESAP.  | 153<br>shares                   |
|  | Direct<br>Performance rights granted<br>pursuant to the terms of the 2012<br>Wesfarmers Long Term Incentive<br>Plan. Each performance right is a<br>right to acquire one fully paid<br>ordinary share subject to<br>satisfaction of the performance<br>condition, based on ROE and<br>TSR. | 50,000<br>performance<br>rights |
| Nature of change<br>Example: on-market trade, off-market trade,<br>exercise of options, issue of securities under<br>dividend reinvestment plan, participation in buy-<br>back | On-market trade to raise funds to<br>liability associated with the shares<br>as part of the 2009/10 annual incer   | s allocated                     |

## Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

| Detail of contract  | Wesfarmers Annual Incentive Plan offer for the performance year 2013/14.   |
|---|--|
| Nature of interest  | The Annual Incentive Plan is the annual short<br>term incentive plan for Wesfarmers<br>executives. The offer under the Plan confers<br>a contractual right to an Award, subject to<br>satisfaction of vesting conditions.  |
|   | If individual, Wesfarmers Group and<br>divisional performance measures are<br>achieved, and subject to the discretion of the<br>Board, an Award may vest at the end of the<br>performance year. The vested Award may<br>be delivered partially in cash and partially in<br>shares in accordance with the rules of the<br>Plan. |
| Name of registered holder<br>(if issued securities)   | Not applicable   |
| Date of change  | 5 September 2013   |
| No. and class of securities to<br>which interest related prior to<br>change<br>Note: Details are only required for<br>a contract in relation to which the<br>interest has changed | Not applicable   |
| Interest acquired   | Not applicable   |
| Interest disposed   | Not applicable   |
| Value/Consideration<br>Note: If consideration is non-cash,<br>provide details and an estimated<br>valuation   | The maximum Award opportunity is 120 per cent of Fixed Annual Remuneration.  |
| Interest after change   | Not applicable   |

<sup>+</sup> See chapter 19 for defined terms.

## Part 3 – Closed period

| Were the interests in the securities or contracts detailed<br>above traded during a closed period where prior written<br>clearance was required? | No             |
|--|----------------|
| If so, was prior written clearance provided to allow the trade to proceed during this period?  | Not applicable |
| If prior written clearance was provided, on what date was this provided?   | Not applicable |

<sup>+</sup> See chapter 19 for defined terms.