

# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as possible Information and documents given to ASX become ASX's property and may be made public.

Introduced 17/96. Origin: Appendix 5. Amended 17/98, 1/9/99, 17/2000.

Intr	oduced 1/7/96. Origin: Appendix 5. Amended 1/7/98, 1/9/99	, 1/7/2000.
Na	me of entity	
,	Wesfarmers Limited	
AC	N, ARBN or ARSN	
Ā	ACN 008 984 049	
W	e (the entity) give ASX the following	information.
You	art 1 - All issues must complete the relevant sections (attach sheet)	
1	+Class of +securities issued or to be issued	Ordinary
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	11,000,000
3	Principal terms of the *securities (eg, if options, exercise price and expiry date; if party paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)	The ordinary shares will be issued on the same terms as the existing ordinary shares in the Company.

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New issue announcement Do the +securities rank equally in all Yes respects from the date of allotment with an existing +class of quoted +securities? If the additional securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment 5 Issue price or consideration \$19 per share Purpose of the issue To raise working capital in order to enable (If issued as consideration for the Wesfarmers to take advantage of future acquisition of assets, clearly identify those assets) opportunities as they arise. Dates of entering +securities into On or before 26 February 2001 uncertificated holdings or despatch of certificates Number +Class Number and +class of all +securities **Ordinary shares** 282,750,889 quoted on ASX (including the securities in clause 2 if applicable) Number +Class Number and +class of all +securities not Reedemable Founders 1 quoted on ASX (including the securities

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

in clause 2 if applicable)

No change to existing dividend policy.

share

### Part 2 - Bonus issue or pro rata issue Is security holder approval required? 12 Is the issue renounceable or nonrenounceable? Ratio in which the +securities will be offered +Class of +securities to which the offer relates +Record date to determine entitlements 16 Will holdings on different registers (or subregisters) be aggregated for calculating entitlements? Policy for deciding entitlements in relation to fractions 18 Names of countries in which the entity has +security holders who will not be sent new issue documents Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7. 19 Closing date for receipt of acceptances or renunciations Names of any underwriters 21 Amount of any underwriting fee or commission Names of any brokers to the issue 23 Fee or commission payable to the broker to the issue

24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	
25	If the issue is contingent on *security holders' approval, the date of the meeting	ng
26	Date entitlement and acceptance form and prospectus will be sent to persons entitled	
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	
28	Date rights trading will begin (if applicable)	
29	Date rights trading will end (if applicable	)
30	How do +security holders sell their entitlements in full through a broker?	
31	How do +security holders sell part of the entitlements through a broker and acceptor the balance?	
31	How do *security holders dispose of the entitlements (except by sale through a broker)?	ir
33	+Despatch date	
	rt 3 - Quotation of secu	
34	Type of securities (tick one)	
(a)	Securities described in Part	
(b)		the end of the escrowed period, partly paid securities that become fully securities when restriction ends, securities issued or conversion of

### Entities that have ticked box 34(a)

# Additional securities forming a new class of securities (If the additional securities do not form a new class, go to 43)

Tick to in	dicate y	ou are providing the information or documen	nts
35		The names of the 20 largest holders of t percentage of additional +securities held b	he additional +securities, and the number and y those holders
36		A distribution schedule of the additional +sec categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over	curities setting out the number of holders in the
37		A copy of any trust deed for the additional	+securities
now go to 4	(3)		
		at have ticked box 34(b)	
38	(C)(D)(E)(C)(C)(C)	per of securities for which tation is sought	
39	Class is sou	of †securities for which quotation ught	
40	respectan exi	e +securities rank equally in all cts from the date of allotment with isting +class of quoted +securities? additional securities do not rank	
	• th • th fo	ly, please state:  ne date from which they do ne extent to which they participate or the next dividend, (in the case of trust, distribution) or interest ayment	
	• th	ne extent to which they do not rank qually, other than in relation to the ext dividend, distribution or interest ayment	

## Appendix 3B New issue announcement

41	Reason for request for quotation now		
	Example: In the case of restricted securities, end of restriction period		
	(If issued upon conversion of another security, clearly identify that other security)		
		Number	+Class
42	Number and +class of all +securities quoted on ASX ( <i>including</i> the securities in clause 38)		

(now go to 43)

#### All entities

#### Fees

000		
43	Payment method (tick one)	
		Cheque attached
		Electronic payment made  Note: Payment may be made electronically if Appendix 3B is given to ASX electronically at the same time.
		Period payment as agreed with the home branch has been arranged Note: Arrangements can be made for employee incentive schemes that involve frequent issues of securities.
	П	Invoice to issue

### **Quotation agreement**

- <sup>†</sup>Quotation of our additional \*securities is in ASX's absolute discretion. ASX may quote the \*securities on any conditions it decides.
- We warrant to ASX that the issue of the +securities to be quoted complies with the law and is not for an illegal purpose, and that there is no reason why those +securities should not be granted +quotation. We warrant to ASX that an offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) of the Corporations Law.
- 3 We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.

4	we give ASX the information and documents required by this form. If any
	information or document not available now, will give it to ASX before +quotation
	of the +securities begins. We acknowledge that ASX is relying on the information
	and documents. We warrant that they are (will be) true and complete.

Sign here:

Print name:

(Company secretary)

Date: 15/2/2001

Peter John Johnston

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