Rule 2.7, 3.10.3, 3.10.4, 3.10.5

# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information

ana ad	ocuments given to ASX become ASX's	prope	erty and may be made public.
Introdu	uced 01/07/96 Origin: Appendix 5 Am 01/01/03, 24/10/05, 01/08/12	iende	d 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02
Name	of		
entity			
WESF	FARMERS LIMITED		
ABN			
28 008	8 984 049		
We (th	ne entity) give ASX the following inf	orma	ation.
	1 - All issues nust complete the relevant sections	: (atta	ach sheets if there is not enough space).
1	*Class of *securities issued or to be issued	Full	ly paid ordinary shares
•		( )	101010
2	Number of +securities issued or to be issued (if known) or	(a)	484,940
	maximum number which may be issued	(b)	203 (the Employee Share Plan Shares)
3	Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the	(a)	Reclassification of Wesfarmers Partially Protected Ordinary Shares into Wesfarmers fully paid ordinary shares in accordance with the terms of issue of the Wesfarmers Partially Protected Ordinary Shares.
	conversion price and dates for conversion)	(b)	The Employee Share Plan Shares will rank equally with existing fully paid ordinary shares on issue.

<sup>+</sup> See chapter 19 for defined terms.

4	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?  If the additional securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment	Yes
5	Issue price or consideration	<ul> <li>(a) Each Wesfarmers Partially Protected Ordinary Share was reclassified into a Wesfarmers fully paid ordinary share on a one-for-one basis.</li> <li>(b) \$42.92</li> </ul>
6	Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)	<ul> <li>(a) The shares have been issued in accordance with the terms of issue of the Wesfarmers Partially Protected Ordinary Shares, which allows holders to reclassify their Partially Protected Ordinary Shares into Wesfarmers fully paid ordinary shares on a one-for-one basis.</li> <li>(b) The Employee Share Plan Shares are issued for the purposes of meeting allocations in accordance with the terms of a number of Wesfarmers employee share plans.</li> </ul>
6a	Is the entity an <sup>+</sup> eligible entity that has obtained security holder approval under rule 7.1A?  If Yes, complete sections 6b –	Not applicable
	6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i	
6b	The date the security holder resolution under rule 7.1A was passed	

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<sup>+</sup> See chapter 19 for defined terms.

6c	Number of *securities issued without security holder approval under rule 7.1	
6d	Number of *securities issued with security holder approval under rule 7.1A	
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	
6f	Number of securities issued under an exception in rule 7.2	
6g	If securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the issue date and both values. Include the source of the VWAP calculation.	
6h	If securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A — complete Annexure 1 and release to ASX Market Announcements	
7	Dates of entering *securities into uncertificated holdings or despatch of certificates	29 November 2013

<sup>+</sup> See chapter 19 for defined terms.

Number +Class 8 Number and +class of all As at the date of this Fully paid ordinary +securities quoted on ASX Appendix 3B, there are shares. (including the securities in 994,996,145 fully paid section 2 if applicable) ordinary shares on issue, inclusive of the: (a) 484,940 fully paid Partially Protected Ordinary Shares which have today been reclassified fully into paid shares ordinary on a one-for-one basis; and (b) 203 fully paid ordinary shares partially As at the date of this Fully paid Appendix 3B, there are protected ordinary 148,278,806 fully paid shares. Protected Partially Ordinary Shares on issue. Number +Class 9 Number and +class of all 1,158,544 Performance rights +securities not quoted on ASX (including the securities in section 2 if applicable) The shares will be entitled to all distributions on 10 Dividend policy (in the case of a trust, distribution policy) on the fully paid ordinary shares paid after the date of increased capital (interests) allotment, except those dividends with a record date prior to the date of allotment. Part 2 - Bonus issue or pro rata issue 11 Is security holder approval required? 12 Is the issue renounceable or non-renounceable? Ratio in which the +securities will 13 be offered

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<sup>+</sup> See chapter 19 for defined terms.

14	*Class of *securities to which the offer relates	
15	<sup>+</sup> Record date to determine entitlements	
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	
17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has +security holders who will not be sent new issue documents	
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	
20	Names of any underwriters	
	_	
21	Amount of any underwriting fee or commission	
22	Names of any brokers to the issue	
23	Eas or commission navable to	
23	Fee or commission payable to the broker to the issue	
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of +security holders	
25	If the issue is contingent on +security holders' approval, the date of the meeting	
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	

<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B New issue announcement

27	and holde exerc	ise, the date on which es will be sent to option
28	Date applic	rights trading will begin (if cable)
29	Date applic	rights trading will end (if cable)
30		do <sup>+</sup> security holders sell entitlements <i>in full</i> through ker?
31	part c	do +security holders sell of their entitlements through oker and accept for the ce?
32	How dispo (exce broke	
33	+Des	patch date
		notation of securities  ly complete this section if you are applying for quotation of securities
34	Type (tick o	of securities one)
(a)		Securities described in Part 1
(b)		All other securities
		Example: restricted securities at the end of the escrowed period, partly pa securities that become fully paid, employee incentive share securities who restriction ends, securities issued on expiry or conversion of convertible securities

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<sup>+</sup> See chapter 19 for defined terms.

# Entities that have ticked box 34(a)

## Additional securities forming a new class of securities

		dicate you are providing the or documents
35		If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders
36		If the *securities are *equity securities, a distribution schedule of the additiona *securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over
37		A copy of any trust deed for the additional *securities
Entiti	es that	have ticked box 34(b)
38		per of securities for which tation is sought
39		s of <sup>+</sup> securities for which ation is sought
40	all re	re +securities rank equally in respects from the date of renent with an existing +class oted +securities?
	rank • th • th pa di tru pa • th no	additional securities do not equally, please state: e date from which they do e extent to which they articipate for the next vidend, (in the case of a sust, distribution) or interest ayment e extent to which they do not rank equally, other than in lation to the next dividend, stribution or interest ayment

<sup>+</sup> See chapter 19 for defined terms.

Reason for request for quotation now  Example: In the case of restricted securities. end of restriction		
period		
(if issued upon conversion of another security, clearly identify that other security)		
	Number	+Class
Number and +class of all +securities quoted on ASX (including the securities in clause 38)		
	now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify that other security)  Number and +class of all +securities quoted on ASX (including the securities in clause	now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify that other security)  Number and +class of all +securities quoted on ASX (including the securities in clause

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<sup>+</sup> See chapter 19 for defined terms.

Date: 29 November, 2013

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted +quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any +securities to be quoted and that no-one has any right to return any +securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the +securities be quoted.
- If we are a trust, we warrant that no person has the right to return the +securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before \*quotation of the \*securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

Company Secretary

Print name: LINDA JAYNE KENYON

<sup>+</sup> See chapter 19 for defined terms.

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## Appendix 3B - Annexure 1

Calculation of placement capacity under rule 7.1 and rule 7.1A for <sup>†</sup>eligible entities Introduced 01/08/12

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid ordinary securities on issue 12 months before date of issue or agreement to issue		
Add the following:		
<ul> <li>Number of fully paid ordinary securities issued in that 12 month period under an exception in rule 7.2</li> </ul>		
<ul> <li>Number of fully paid ordinary securities issued in that 12 month period with shareholder approval</li> </ul>		
<ul> <li>Number of partly paid ordinary securities that became fully paid in that 12 month period</li> </ul>		
<ul> <li>Note:</li> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
<b>Subtract</b> the number of fully paid ordinary securities cancelled during that 12 month period		
"A"		

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<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"		
"B"	0.15	
	[Note: this value cannot be changed]	
<b>Multiply</b> "A" by 0.15		
Step 3: Calculate "C", the amount of place already been used	ement capacity under rule 7.1 that has	
Insert number of equity securities issued or agreed to be issued in that 12 month period not counting those issued:		
Under an exception in rule 7.2		
Under rule 7.1A		
With security holder approval under rule 7.1 or rule 7.4		
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"C"		
Step 4: Subtract "C" from ["A" x "B"] to c under rule 7.1	alculate remaining placement capacity	
"A" x 0.15		
Note: number must be same as shown in Step 2		
Subtract "C"		
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.15] – "C"		
	[Note: this is the remaining placement capacity under rule 7.1]	

<sup>+</sup> See chapter 19 for defined terms.

## Part 2

Rule 7.1A – Additional placement capacity for eligible entities  Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Note: number must be same as shown in Step 1 of Part 1		
Step 2: Calculate 10% of "A"		
"D"	0.10	
	Note: this value cannot be changed	
<b>Multiply</b> "A" by 0.10		
Step 3: Calculate "E", the amount of place already been used	ement capacity under rule 7.1A that has	
<b>Insert</b> number of equity securities issued or agreed to be issued in that 12 month period under rule 7.1A		
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"E"		

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<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10		
Note: number must be same as shown in Step 2		
Subtract "E"		
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.10] – "E"		
	Note: this is the remaining placement capacity under rule 7.1A	

<sup>+</sup> See chapter 19 for defined terms.